

**Santa Ynez Airport Authority**  
**General Ledger Annualized Budget Review**  
For The Year: 7/01/2021 Through: 6/30/2022

**Income**

4010 Fuel Sales - 100LL	312,000.00
4020 Fuel Sales - Jet A	276,000.00
4040 Sales - Lubricants	3,600.00
4060 Sales - Flight Supplies	1,000.00
4065 Sales - T-Shirts	200.00
4070 Sales - Commissions	500.00
4090 Sales - Food & Beverage	2,200.00
4100 Rental Income - Rows A,B,C	153,500.00
4110 Rental Income - Tiedowns	19,000.00
4115 Rental Income - A5 Short Term Use	300.00
4120 Rental Income - Transient Parking	4,000.00
4125 Rental Income -USFS	53,800.00
4130 Rental Income - Trailers	8,400.00
4140 Rental Income - Maintenance Hangar G9	57,600.00
4155 Glider Parking	1,500.00
4160 APCD Lease	1,884.00
4170 Commercial Leases	150.00
4200 Land Lease - Rows A, E, F, G	47,800.00
4220 Land Lease - Rows D,J	25,900.00
4230 Long Term Parking/Auto	4,500.00
4250 Location Fees/Film	2,500.00
4260 Electricity Income	4,900.00
4310 Interest Income	2,400.00
4345 Daily Ramp Fees	200.00
4400 Finance Charge	150.00
4401 Miscellaneous	1,500.00
4910 Fuel Purchase Discounts	3,500.00
<b>Total Income:</b>	<b>988,984.00</b>

**Cost of Sales**

5510 COS 100LL	256,000.00
5520 COS Jet A	155,000.00
5540 COS Lubricants	1,980.00
5560 COS Flight Supplies	550.00
5570 COS Food & Beverage Supplies	2,200.00
5910 Volume User Discounts	200.00
<b>Total Cost of Sales:</b>	<b>415,930.00</b>

**Expense**

6010 Credit Card Fees Expense	11,000.00
6020 Fuel Truck Expense	12,000.00
6025 Equipment Expense (Fuel Related)	8,000.00
6030 Fuel Tax Expense	3,800.00
6035 Waste Oil Expense	3,400.00
6045 Salaries And Wages	120,000.00
6055 Employee Recruiting, Testing, Training	400.00
6060 Payroll Taxes Expense	11,500.00
6110 AWOS Expense	10,000.00
6115 Bad Debt And Theft	1,000.00
6120 Bank Service Charge Expense	200.00
6170 Contracted Service - Legal	20,000.00
6180 Contracted Service - Accounting	33,000.00
6181 Contracted Service - Audit And Tax Prep	12,000.00
6182 Contract Services - Secretarial	2,400.00

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6230 Dues & Subscriptions	250.00
6320 Insurance - Workers Comp	10,000.00
6330 Insurance - Gen'l Liability, D&O	12,500.00
6340 Insurance - Office & Property	14,000.00
6380 Uniforms And Towels	800.00
6390 License And Permits	7,500.00
6395 FBO Operating System	7,740.00
6400 Mail/Postage	1,500.00
6410 Membership & Election Expense	1,600.00
6420 Miscellaneous	500.00
6460 Office Expense & Supplies	8,000.00
6500 R&M Buildings	4,000.00
6510 R&M Grounds	14,000.00
6520 R&M Equipment	13,000.00
6530 R&M USFS	2,500.00
6540 Special Events	7,000.00
6545 Property Taxes	2,200.00
6570 Telephone	2,700.00
6573 Television	1,400.00
6575 Cellular Phone	1,200.00
6580 Chemical Toilet	5,500.00
6583 Water	7,200.00
6584 Propane	500.00
6604 Electric, Office And Fuel Island	5,000.00
6605 Electric, ABC/Beacon	4,900.00
6606 Electric, RW/TW/Ramp	12,000.00
6610 Trash	5,000.00
6612 Alarm Service	700.00
<b>Total Expense:</b>	<b>401,890.00</b>
<b>Net Budgeted Profit:</b>	<b>171,164.00</b>